



## 2022 Business of the Year Nomination

### Business Name

Pest Control Consultants

### Briefly describe the history of growth and/or job creation by the business.

PCC celebrated what has been another amazing year in 2022! We have grown so much this year expanding into Central Wisconsin and purchasing another very successful pest control company in Northern Illinois. As a company we sold over 2,500 new accounts in 2022 generating over \$1.5M in annual recurring revenue. We successfully purchased a new office building in Sycamore to help create room for future growth! We have hired 12 more solid employees and created new partnerships setting the stage for massive growth in 2023. PCC is just getting started and we cannot wait to see what the future holds! Thank you to all our amazing employees and wonderful customers. It's because of you that we have become one of the fastest growing pest control companies in the Midwest.

### Please list awards, achievements or special recognition received by the business.

2019 Business of the Year- Dixon Main Street and Chamber of Commerce

2020 & 2021 finalist for Business of the Year- DeKalb Chamber of Commerce

Purchased Omega Pest Control Inc in Rochelle, IL in April of 2022 and acquired Wisconsin Pest Control Inc located in the Wisconsin Dells in August of 2022.

36% growth in 2022.

Top 150 pest control companies in North America based on annual revenue (PCT Magazine)

### Briefly describe how this business has gained the respect of customers and employees.

We take pride in providing fantastic pay and benefits to all our employees including strong health care, dental & vision, PTO, Paid holidays, 401K with company match, company work vehicle, bonuses, and fantastic company culture. We provide our customers with fast and efficient service, always providing same-day service for new customers and a 24-hour response time to existing customers. We use the most up to date products, practices, and procedures in the industry. We will always hire local people!

### Describe how this business has been involved in the community.

We are actively involved in supporting the Sycamore Rotary Club, Sycamore Park District, & the Salvation Army. Our company participates and supports Feed My Starving Children at the Suter Company in Sycamore every year. Each year PCC will Adopt a Child for the holidays in DeKalb County. We support CRU (Campus Crusade for Christ) financially at NIU. The owner is a part of the 2022 Sycamore Leadership Academy. We are active 2022 Chamber members in Dixon, IL, DeKalb, IL, Sycamore, IL, Genoa, IL, Sterling, IL, and Clinton, IA.